

# Monthly Report

January 1, 2022 - January 31, 2022







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# **Medical Marijuana Facility Licensing**

## 1. Product Sales

Sales by Product Type				
January 1 – January 31				
Product Type	Pounds Sold	Fluid Ounces Sold	Total Sales	
Flower	6,713.66	0	\$12,851,952.18	
Shake/Trim	603.96	0	\$1,287,102.21	
Concentrate	325.92	0	\$2,547,851.67	
Inhalable Compound Concentrate	9.19	0	\$90,669.66	
Vape Cartridge	739.01	0	\$7,528,085.58	
Kief	1.55	0	\$7,624.17	
Infused-Edible	33,002.55	0	\$3,330,712.69	
Infused Non-Edible Solid	263.28	0	\$107,888.40	
Infused Liquid	0	10,930.50	\$198,060.02	
Infused Non-Edible Liquid	0	356.04	\$8,743.69	
January Total	41,659.12	11,286.54	\$27,958,690.27	

Additional Sales Information			
January 1 - January 31			
Category Amount			
Sales To Date (as of Jan. 31)	\$1,295,281,650.92		
Sales Deliveries \$1,391,269.6			
Average Retail Flower Price (oz.) \$119.64			

#### 2. Plants

Plants			
Active Plants			
As of January 31, 2022			
Plant State Number			
Immature	60,450		
Vegetative	89,682		
Flowering	149,535		

<b>Destroyed &amp; Harvested Plants</b>		
January 1 – January 31		
Plant State Number		
Immature - Destroyed	27,917	
Vegetative - Destroyed	16,236	
Flowering - Destroyed	1,922	
Plants Harvested	69,034	

## 3. Packages and Inventory

Packages			
As of January 31, 2022			
Package State	Number		
Active	472,434		
On Hold	5,968		
In Transit	4,418		
January 1 – January 31			
Package State Number			
Finished	6,190		

Inventory			
As of January 31, 2022			
Category	Amount (lbs.)		
Flower at Growers (Test Passed)	22,001.09		
Flower at Provisioning Centers	28,918.32		
Flower at Processors	47,211.36		
Fresh Frozen Flower at Processors	65,501.74		
Concentrates at Processors	16,930.35		
Infused Solids at Processors	328,841.61		
Infused Liquids at Processors (Fl. Oz.)	69,527.09		

#### 4. Transfers

Products Shipped				
January 1 - January 31				
License Type	Pounds Shipped	Fluid Ounces Shipped		
Grower Class A	2,716.17	0		
Grower Class B	1,125.68	0		
Grower Class C	84,437.99	0		
Processor	40,061.47	20,459.56		
Provisioning Center	2,322.60	338.92		
Safety Compliance Facility	47.62	0		
Secure Transporter	77,998.24	20,222.54		

Transfers		
January 1 – January 31		
Transfer Type	Number	
Completed	6,635	
Voided	135	

## 5. <u>Initial Applications</u>

Initial Applications					
January 1 - January 31					
License Type Received Approved Denied					
Prequalification	26	52	0		
Grower Class A	2	1	0		
Grower Class B	0	0	0		
Grower Class C	8	8	0		
Processor	6	4	0		
Provisioning Center	6	8	1		
Safety Compliance Facility	1	1	0		
Secure Transporter	0	0	0		
Total	49	74	1		

## 6. Renewal Applications

Renewal Applications				
January 1 - January 31				
License Type	Received	Approved	Denied	
Grower Class A	3	7	0	
Grower Class B	1	1	0	
Grower Class C	15	28	0	
Processor	8	10	0	
Provisioning Center	28	24	0	
Safety Compliance Facility	0	0	0	
Secure Transporter	0	1	0	
Total	55	71	0	

#### 7. Active Licenses

Active Licenses									
Grower A Grower B Grower C Processor Provisioning Safety Secure Compliance Transporter Total									
96	14	569	124	465	27	20	1315		

## 8. Application Processing Time

Application Processing Time (Calendar Days)							
January 1 - January 31							
License Type Initial Renewal Applications							
Prequalification	55.10	-					
Grower Class A	1082.00	39.14					
Grower Class B	-	7.00					
Grower Class C	72.38	29.64					
Processor	64.00	25.70					
Provisioning Center	172.50	27.75					
Safety Compliance Facility	36.00	-					
Secure Transporter	-	104.00					
January Step 2 Average	151.50	30.11					
January Total Average	83.76	-					

#### 9. Actions Taken by the MRA

Disciplinary Actions Taken by the MRA							
January 1 - January 31							
License Type Warning Formal Complaint Final Order							
Grower Class A	0	2	0				
Grower Class B	0	0	0				
Grower Class C	0	9	0				
Processor	0	0	0				
Provisioning Center	2	11	1				
Safety Compliance Facility	0	0	0				
Secure Transporter	0	0	0				

## 10. Complaints and Investigations

Complaints and Investigations					
January 1 - January 31					
Enforcement & Legal Data Amount					
Number of Complaints Received	87				
Number of Investigations Opened	67				
Number of Investigations Closed	95				
Average Time to Complete an Investigation (Calendar Days)	48				
Number of Enforcement Actions Taken*	53				
* Includes both MMFL and AU data					

#### 11. Number of Administrative Hearing Adjudications

Number of administrative hearing adjudications pertaining to each regulated activity.

Provided are all final orders for denials.

Approximate Amounts: 0

Number of administrative hearings pertaining to each regulated activity.

Provided are all the hearings that have been involved with the MRA, e.g.,

denials, lawsuits, etc.

Approximate Amounts:

Denials: 0 Litigation: 0

Circuit Court Appeals: 0

#### 12. Revenue and Expenses

	Application Fees
	January 1 - January 31
	Amount
January	\$214,000.00

	Regulatory Assessment Fees							
	January 1 - January 31							
	Grower Class A	Grower Class B	Grower Class C	Processor	Provisioning Center	Safety Compliance Facility	Secure Transporter	Total
January	\$0.00	\$0.00	\$100,240.00	\$43,134.00	\$66,945.00	\$0.00	\$0.00	\$210,319.00

	Renewal								
	January 1 - January 31								
	Grower Class A	Grower Class B	Grower Class C	Processor	Provisioning Center	Safety Compliance Facility	Secure Transporter	Total	
January	\$14,667.00	\$10,667.00	\$168,000.00	\$100,000.00	\$250,000.00	\$0.00	\$0.00	\$543,334.00	

	Total Licensing Revenue Collected	
January 1 - January 31		
	Amount	
January	\$967,653.00	

	Expenses
	January 1 - January 31
	Amount
State Employee Wages	\$234,021.99
State Employee Benefits	\$156,848.92
Materials and Equipment	\$185,111.77
January Total	\$575,982.68

## 13. Municipalities Opted In to the MMFLA

Municipalities			
As of January 31, 2022			
Opted In			
161			

#### 14. Provisioning Centers Approved for Home Delivery

Home Deliveries			
As of January 31, 2022			
Provisioning Centers			
288			

## **Adult-Use Establishment Licensing**

#### 1. Product Sales

Sales by Product Type							
January 1 – January 31							
Product Type Pounds Sold Fluid Ounces Sold Total Sales							
Flower	24,883.76	0	\$60,810,852.13				
Shake/Trim	4,700.75	0	\$10,052,444.64				
Concentrate	745.82	0	\$8,723,856.97				
Inhalable Compound Concentrate	109.38	0	\$1,020,149.56				
Vape Cartridge	2,122.71	0	\$27,223,788.11				
Kief	4.71	0	\$34,969.17				
Infused-Edible	131,058.61	0	\$15,736,108.91				
Infused Non-Edible Solid	1,450.06	0	\$373,245.49				
Infused Liquid	0	62,954.98	\$579,561.89				
Infused Non-Edible Liquid	0	1,879.24	\$36,538.69				
January Total	165,075.80	64,834.22	\$124,591,515.56				

Additional Sales Information			
January 1 – January 31			
Category Amount			
Sales To Date (Jan. 31) \$1,971,497,406.72			
Sales Deliveries \$5,125,795.92			
Average Retail Flower Price (oz.) \$152.74			

## 2. Plants

Plants				
Active Plants				
As of January 31, 2022				
Plant State Number				
Immature 223,603				
Vegetative 186,342				
Flowering	339,317			

Destroyed & Harvested Plants				
January 1 - January 31				
Plant State Number				
Immature - Destroyed 55,911				
Vegetative - Destroyed 29,233				
Flowering - Destroyed 6,122				
Plants Harvested 153,153				

## 3. Packages and Inventory

Packages				
As of January 31, 2022				
Package State Number				
Active	852,200			
On Hold 9,221				
In Transit 13,011				
January 1 - January 31				
Package State	Number			
Finished	24,177			

Inventory			
As of January 31, 2022			
Category Amount (lbs.			
Flower at Growers (Test Passed)	46,065.09		
Flower at Retailers	43,305.68		
Flower at Processors	74,131.19		
Fresh Frozen Flower at Processors	96,519.14		
Concentrates at Processors	19,547.07		
Infused Solids at Processors	381,459.48		
Infused Liquids at Processors (Fl. Oz.)	375,479.33		

## 4. <u>Transfers</u>

Shipped Products			
January 1 - January 31			
License Type Shipped Pounds Fluid Ounces Ship			
Class A Marijuana Grower	555.50	0	
Class B Marijuana Grower	2,506.33	0	
Class C Marijuana Grower	74,857.04	66.95	
Excess Grower	9,865.47	0	
Microbusiness	1.64	0	
Processor	161,935.17	132,317.33	
Retailer	6,001.47	1,262.92	
Safety Compliance Facility	48.11	0	
Secure Transporter	217,551.93	130,929.60	

Transfers			
January 1 - January 31			
Transfer Type Number			
Completed 16,680			
Voided 236			

#### 5. <u>Initial Applications</u>

	Initial Applications		
	January 1 - January 31		
	Applications Received	Licenses Issued	Licenses Denied
Prequalification	70	101	0
Class A Marijuana Grower	0	1	0
Class B Marijuana Grower	1	1	0
Class C Marijuana Grower	20	3	0
Designated Consumption Establishment	1	0	0
Marijuana Event Organizer	1	1	0
Excess Grower	7	14	0
Microbusiness	0	0	0
Processor	7	7	0
Retailer	15	17	0
Safety Compliance Facility	0	0	0
Secure Transporter	1	1	0
Temporary Marijuana Event	2	0	0
Social Equity Class A Marijuana Grower	0	0	0
Social Equity Class B Marijuana Grower	0	0	0
Social Equity Class C Marijuana Grower	2	4	0
Social Equity Designated Consumption Establishment	0	0	0
Social Equity Marijuana Event Organizer	0	0	0
Social Equity Excess Grower	0	0	0
Social Equity Microbusiness	0	0	0
Social Equity Processor	3	0	0
Social Equity Retailer	2	0	0
Social Equity Safety Compliance Facility	0	0	0
Social Equity Secure Transporter	0	0	0
Social Equity Marijuana Temporary Event	0	0	0
January Total	132	150	0

## 6. Renewal Applications

	Renewal Applications		
	January 1 - January 31		
	Applications Received	Licenses Denied	
Class A Marijuana Grower	0	0	0
Class B Marijuana Grower	3	3	0
Class C Marijuana Grower	35	18	0
Designated Consumption Establishment	0	0	0
Marijuana Event Organizer	2	2	0
Excess Grower	0	0	0
Microbusiness	0	0	0
Processor	13	9	0
Retailer	37	28	0
Safety Compliance Facility	0	1	0
Secure Transporter	1	1	0
Temporary Marijuana Event	0	0	0
Social Equity Class A Marijuana Grower	0	0	0
Social Equity Class B Marijuana Grower	0	2	0
Social Equity Class C Marijuana Grower	5	1	0
Social Equity Designated Consumption Establishment	0	0	0
Social Equity Marijuana Event Organizer	0	0	0
Social Equity Excess Grower	1	0	0
Social Equity Microbusiness	0	0	0
Social Equity Processor	0	1	0
Social Equity Retailer	2	3	0
Social Equity Safety Compliance Facility	0	0	0
Social Equity Secure Transporter	0	0	0
Social Equity Marijuana Temporary Event	0	0	0
January Total	99	69	0

#### 7. Active Licenses

	Active Licenses
	As of January 31, 2022
Class A Marijuana Grower	6
Class B Marijuana Grower	63
Class C Marijuana Grower	458
Designated Consumption Establishment	0
Marijuana Event Organizer	25
Excess Grower	73
Microbusiness	8
Processor	114
Retailer	449
Safety Compliance Facility	18
Secure Transporter	24
Temporary Marijuana Event	0
January Total	1238

## 8. Application Processing Time

Application Processing Days (Calendar Days)			
January 1 - January 31			
License Type	Initial Applications	Renewal Applications	
Prequalification	64.66	-	
Class A Marijuana Grower	81.00	-	
Class B Marijuana Grower	39.00	26.00	
Class C Marijuana Grower	64.33	13.56	
Designated Consumption Establishment	-	-	
Marijuana Event Organizer	6.00	34.50	
Excess Grower	39.43	-	
Microbusiness	-	-	
Processor	52.71	21.78	
Retailer	42.88	23.14	
Safety Compliance Facility	-	54.00	
Secure Transporter	14.00	24.00	
Temporary Marijuana Event	-	-	
Social Equity Class A Marijuana Grower	-	-	
Social Equity Class B Marijuana Grower	-	27.00	
Social Equity Class C Marijuana Grower	50.50	9.00	
Social Equity Designated Consumption Establishment	-	-	
Social Equity Marijuana Event Organizer	-	-	
Social Equity Excess Grower	-	-	
Social Equity Microbusiness	-	-	
Social Equity Processor	-	28.00	
Social Equity Retailer	-	20.00	
Social Equity Safety Compliance Facility	-	-	
Social Equity Secure Transporter	-	-	
Social Equity Temporary Marijuana Event	_	-	
January Step 2 Average	44.59	20.83	
January Total Average	45.45	-	

#### 9. Actions Taken by the MRA

Disciplinary Actions Taken by the MRA						
January 1 - January 31						
License Type Warning Formal Complaint Final Ord						
Class A Marijuana Grower	0	0	0			
Class B Marijuana Grower	0	2	0			
Class C Marijuana Grower	0	7	0			
Designated Consumption Establishment	0	0	0			
Marijuana Event Organizer	0	0	0			
Excess Grower	0	0	0			
Microbusiness	0	0	0			
Processor	0	5	0			
Retailer	2	24	1			
Safety Compliance Facility	0	3	0			
Secure Transporter	0	4	0			
Temporary Marijuana Event	0	0	0			

#### 10. Applications not Processed within Established Time Requirements

Applications Not Timely Processed		
January 1 - January 31		
Initial Renewal		
0%	0%	

#### 11. Complaints and Investigations

Complaints and Investigations	
January 1 - January 31	
Enforcement & Legal Data	Amount
Number of Complaints Received	113
Number of Investigations Opened	88
Number of Investigations Closed	73
Average Time to Complete an Investigation* (Calendar Days)	42
Number of Enforcement Actions Taken*	53
* Includes both MMFL and AU data	

#### 12. Number of Administrative Hearing Adjudications

Number of administrative hearing adjudications pertaining to each regulated activity.

Provided are all final orders for denials.

Approximate Amounts: 0

Number of administrative hearings pertaining to each regulated activity.

"Regulated activity" means the particular activities, entities, facilities, and industries regulated by the agencies. Provided are all the hearings that have been involved with the MRA, e.g., denials, lawsuits, etc.

Approximate Amounts:

Denials: 0 Litigation: 0

Circuit Court Appeals: 0

#### 13. Revenue and Expenses

	Application Fees			
	January 1 - January 31			
	Prequalification	Social Equity Prequalification	Total	
January	\$466,620.00	\$40,800.00	\$507,420.00	

	Regulatory Assessment Fees							
		January 1 - January 31						
	Class A Marijuana Grower	Class B Marijuana Grower	Class C Marijuana Grower	Designated Consumption Establishment	Marijuana Event Organizer	Excess Grower	Microbusiness	Processor
January	\$0.00	\$16,000.00	\$160,000.00	\$0.00	\$2,000.00	\$262,138.00	\$0.00	\$166,247.00
	Retailer	Safety Compliance Facility	Secure Transporter	Temporary Marijuana Event	Social Equity Class A Marijuana Grower	Social Equity Class B Marijuana Grower	Social Equity Class C Marijuana Grower	Social Equity Designated Consumption Establishment
January	\$508,836.00	\$0.00	\$25,000.00	\$0.00	\$0.00	\$0.00	\$90,000.00	\$0.00
	Social Equity Marijuana Event Organizer	Social Equity Excess Grower	Social Equity Microbusiness	Social Equity Processor	Social Equity Retailer	Social Equity Safety Compliance Facility	Social Equity Secure Transporter	Social Equity Temporary Marijuana Event
January	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	Total Regulatory Assessment Fees							
January	\$1,230,221.00							

	Renewal Fees							
				January	1 - January 31			
	Class A Marijuana Grower	Class B Marijuana Grower	Class C Marijuana Grower	Designated Consumption Establishment	Marijuana Event Organizer	Excess Grower	Microbusiness	Processor
January	\$0.00	\$36,000.00	\$1,470,000.00	\$0.00	\$3,000.00	\$0.00	\$0.00	\$580,000.00
	Retailer	Safety Compliance Facility	Secure Transporter	Temporary Marijuana Event	Social Equity Class A Marijuana Grower	Social Equity Class B Marijuana Grower	Social Equity Class C Marijuana Grower	Social Equity Designated Consumption Establishment
January	\$1,445,000.00	\$0.00	\$60,000.00	\$0.00	\$0.00	\$0.00	\$321,500.00	\$0.00
	Social Equity Marijuana Event Organizer	Social Equity Excess Grower	Social Equity Microbusiness	Social Equity Processor	Social Equity Retailer	Social Equity Safety Compliance Facility	Social Equity Secure Transporter	Social Equity Temporary Marijuana Event
January	\$0.00	\$39,000.00	\$0.00	\$0.00	\$30,000.00	\$0.00	\$0.00	\$0.00
	Total Renewal Fees							
January	\$3,984,500.00							

	Total Licensing Revenue Collected
	January 1 - January 31
	Amount
January	\$5,722,141.00

	Expenses
	January 1 - January 31
	Amount
State Employee Wages	\$376,417.54
State Employee Benefits	\$257,600.85
Materials and Equipment	\$289,479.60
January Total	\$923,497.99

## 14. Social Equity Applications

	Social Equity Applications				
	January 1 - January 31				
	Received Eligible Ineligible				
January	30	22	3		

#### 15. Social Equity Education & Outreach

	Outreach Sessions
	January 1 - January 31
	Sessions Held
January	1

#### 16. Social Equity Application Assistance Provided

	Application Assistance Provided
	January 1 - January 31
	Number of Times
January	6

#### 17. Municipalities Opted In or Out of MRTMA

Municipalities		
As of January 31, 2022		
Opted In	Opted Out	
118	1,389	

#### 18. Marihuana Retailers Approved for Home Delivery

Home Deliveries
As of January 31, 2022
Marihuana Retailers
228

#### 19. <u>Total Number of Employees Under the MMFL and MRTMA</u>

Number of Employees
As of January 31, 2022
19,570

## **Medical Marijuana Registry Program**

#### 1. Initial Applications

Initial Applications			
January 1 - January 31			
Received Issued Denied			
4,934 4,618 465			

#### 2. Renewal Applications

Renewal Applications			
January 1 - January 31			
Received Issued Denied			
2,260 2,102 134			

#### 3. Application Processing Time

Initial Applications (Calendar Days)						
	January 1 - January 31					
Approvals			Denials			
Paper Online Combined			Paper	Online	Combined	
3.30	• • • • • • • • • • • • • • • • • • • •					

Renewal Applications (Calendar Days)							
January 1 - January 31							
Approvals			Denials				
Paper	Paper Online Combined			Online	Combined		
3.05	.01	1.30	•				

#### 4. Number of Applications Filed for Registry Identification Cards

	-	Applications Filed for Registry Identification Cards					
		January 1 - January 31					
	Origin	ginal Applications Renewa		Renewals		Grand Total	
	Paper	Online	Total	Paper	Online	Total	
January	1,974	2,644	4,618	891	1,211	2,102	6,720

## 5. Number of Qualifying Patients and Primary Caregivers Approved in Each County

As of January 31, 2022					
County	Patients	Caregivers	County	Patients	Caregivers
Alcona	536	66	Lake	246	41
Alger	617	96	Lapeer	3,359	485
Allegan	5,114	662	Leelanau	863	68
Alpena	653	74	Lenawee	2,919	403
Antrim	1,272	178	Livingston	3,444	360
Arenac	1,075	145	Luce	71	13
Baraga	123	16	Mackinac	178	27
Barry	2,172	257	Macomb	27,600	3,976
Bay	5,030	358	Manistee	364	53
Benzie	1,125	120	Marquette	255	65
Berrien	3,527	553	Mason	398	52
Branch	1,768	309	Mecosta	199	32
Calhoun	2,650	332	Menominee	353	83
Cass	1,430	260	Midland	2,321	255
Charlevoix	295	33	Missaukee	185	25
Cheboygan	628	70	Monroe	4,051	458
Chippewa	583	70	Montcalm	1,609	295
Clare	1,483	260	Montmorency	94	32
Clinton	2,879	348	Muskegon	2,756	345
Crawford	1,012	107	Newaygo	1,425	222
Delta	706	128	Oakland	34,636	3,829
Dickinson	465	110	Oceana	1,140	198
Eaton	3,015	436	Ogemaw	409	41
Emmet	134	23	Ontonagon	93	16
Genesee	9,354	1,224	Osceola	329	71
Gladwin	32	19	Oscoda	244	21
Gogebic	281	59	Otsego	81	23
Grand Traverse	1,305	112	Ottawa	3,076	303
Gratiot	248	44	Out of State	0	6
Hillsdale	1,101	199	Presque Isle	117	25
Houghton	205	31	Roscommon	544	53
Huron	480	36	Saginaw	3,537	379
Ingham	1,940	336	Saint Clair	3,964	540
Ionia	221	41	Saint Joseph	614	117
losco	175	20	Sanilac	767	104
Iron	155	33	Schoolcraft	37	14
Isabella	492	64	Shiawassee	2,403	317
Jackson	4,166	497	Tuscola	3,366	557
Kalamazoo	2,982	347	Van Buren	1,624	249
Kalkaska	341	52	Washtenaw	10,878	893
Kent	8,018	718	Wayne	44,146	3,689
Keweenaw	133	21	Wexford	1,172	200
			Total	235,788	27,799

#### 6. Registry Identification Cards Revoked

Registry Identification Cards Revoked			
Month Revoked			
January	0		

## 7. Nature of the Debilitating Medical Conditions of the Qualifying Patients.

As of January 31, 2022				
Condition	Percent of Total			
Agitation of Alzheimer's Disease	0.01			
AIDS	0.09			
Amyotrophic Lateral Sclerosis	0.01			
Arthritis	20.96			
Autism	0.36			
Cachexia or Wasting Syndrome	0.18			
Cancer	3.50			
Cerebral Palsy	0.09			
Chronic Pain	63.47			
Colitis	0.48			
Crohn's Disease	0.86			
Glaucoma	1.34			
Hepatitis C	0.52			
HIV Positive	0.22			
Inflammatory Bowel Disease	1.06			
Muscle Spasms	8.42			
Nail Patella	0.01			
Obsessive Compulsive Disorder	1.35			
Parkinson's Disease	0.03			
Post-Traumatic Stress Disorder	6.68			
Rheumatoid Arthritis	1.55			
Seizures	1.74			
Severe and Chronic Pain	38.42			
Severe Nausea	5.86			
Spinal Cord Injury	0.39			
Tourette's Syndrome	0.07			
Ulcerative Colitis	0.34			

#### 8. Number of Physicians Providing Written Certifications for Qualifying Patients

Physicians Providing Written Certifications			
As of January 1, 2022			
Month Physicians			
January 333			

#### 9. <u>Applications not Processed within Established Time Requirements</u>

Applications not Timely Processed		
January 1 - January 31		
Initial Renewal		
0	0	

#### 10. Revenue and Expenses

	Revenue Collected
	January 1 - January 31
	Amount
January	\$336,491.40

	Expenses
	January 1 - January 31
	Amount
State Employee Wages	\$144,389.05
State Employee Benefits	\$99,421.22
Materials and Equipment	\$88,778.54
January Total	\$332,588.81